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#### **EXECUTIVE BRIEF**

# French government makes elnvoicing and eReporting mandatory starting 2023

elnvoicing is key to European governments shrinking VAT gap





France announces new B2B elnvoicing regulations



Other European countries strengthen elnvoicing capabilities in 2021



Countries beginning to move beyond electronic invoicing

The French government has recently announced sweeping new electronic invoicing requirements to help tackle VAT evasion. By 2025, new elnvoicing and eReporting obligations will apply to Business-to-Government (B2G), and Business-to-Business (B2B), including cross-border B2B transactions.

This marks another major step towards electronic trading as European governments try to narrow the VAT gap, estimated to be over €164 billion in 2020¹. Companies that trade in Europe, and globally, must prepare for a multi-standard, multi-format elnvoicing environment.

The VAT gap is the difference between the total tax liability and the amount of VAT collected. According the Billentis elnvoicing report, the invoice is ideally suited to help address the VAT gap as it provides the most complete information for tax authorities<sup>2</sup>. elnvoicing represents the best way for tax authorities to reduce VAT errors while decreasing the potential for fraud and other criminal activities.

There are significant trends emerging: First, more governments are now mandating elnvoicing for a wide range of sales transactions—whether B2G, B2B or B2C. Early mandates that address governments and their suppliers are being extended to all B2B transactions. In addition, France is following countries, such as Italy, in introducing elnvoicing mandates for B2B.

<sup>&</sup>lt;sup>1</sup> Addressing the VAT gap in the EU, European Parliament Think Tank, 2020

 $<sup>^{\</sup>rm 2}$   $\,$  The e-invoicing journey 2019–2025, Billentis, September 2019

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# The Changing elnvoicing Landscape in Europe

In the next 18 months, there will be significant changes to elnvoicing requirements in many European countries, including:

- United Kingdom
- European Union
- Portugal
- France
- Germany
- Hungary
- Greece
- Italy

Secondly, countries are looking to move from the traditional 'post-audit' model of tax to a 'clearance' model where information is sent to the tax authorities either simultaneously, slightly before, or slightly after the invoice is exchanged between buyer and supplier. This increases the efficiency of tax collection while removing many reporting and declaration requirements form companies. Billentis estimates that electronic invoices issued using the clearance model reduce tax compliance costs by almost 40% for large enterprises<sup>3</sup>.

In addition, Billentis<sup>4</sup> states that the evolving clearance model (see box) will lead a trend towards combining fiscal documents like invoices with other business and supply chain documentation. Digitizing documents and information related to the transport, delivery, customs, and even manufacturing of goods allows them to be integrated with elnvoicing and your company's ERP system to automate a great deal of the invoicing and tax collection processes.

Finally, since it became mandatory in 2019 for public administrations in Europe to receive and process invoices in the PEPPOL format, it has grown rapidly, both inside the EU and increasingly across the globe. There are now more than 30 countries worldwide requiring PEPPOL, including Singapore, Canada, USA and New Zealand. PEPPOL simplifies the process of elnvoicing as organizations can quickly exchange e-invoices and other e-documents with their PEPPOL Participant Identifier, PEPPOL ID, making it as simple as sending an email. Companies just have to connect with a PEPPOL Access Point, such as OpenText, and use Active Invoices with Compliance to easily create and exchange elnvoices.

#### Sweeping elnvoicing changes in France

After Latin America, Europe has been at the forefront of elnvoicing. In 2014, directives 2014/24/EU and 2014/55/EU were released, paving the way for mandatory B2B elnvoicing across EU states, which came into force for large organizations in December 2020 and a year later for SMBs. The upcoming mandate from the French government builds upon this Europe- wide B2G requirement to extend elnvoicing and eReporting into the B2B sector.

elnvoicing is a major provision in Article 153 of the French Budget Law for 2020<sup>5</sup>. The article sets out the government's ambition to make elnvoicing mandatory on 1 January 2023 at the earliest, but not later than 1 January 2025. It stipulates that France will:

- Introduce mandatory e-invoicing via e-invoicing service providers for domestic B2B transactions
- Introduce mandatory eReporting obligation for cross-border B2B transactions

In November 2020, the Directorate General of Public Finance (DGFiP) issued its report on the development of e-invoicing in France. The DGFiP favours a technical model where invoices can transit directly between certified private platforms without using the public platform. Certified private platforms would extract the information for the authorities from invoices and forward it to the public platform, which would then group the information before sending it to the DGFiP, enabling multiple billing formats.

In addition, every elnvoicing obligation must be accompanied by an eReporting obligation to achieve a wide set of data and obtain more information, essential for the identification of the VAT owed.

 $<sup>^{\</sup>rm 3}$   $\,$  The e-invoicing journey 2019–2025, Billentis, September 2019

<sup>&</sup>lt;sup>4</sup> The e-invoicing journey 2019–2025, Billentis, September 2019

<sup>&</sup>lt;sup>5</sup> LOI n° 2019-1479 du 28 décembre 2019 de finances pour 2020, Légifrance

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## Future developments to the 'clearance model'

- In the elnvoicing Journey 2019-2025 report, Billentis outlines expected advances to the tax clearance model.
- Covers all fiscal documents, such as invoices, payments, payment receipts, credit notes, debit notes and monthly salary statements
- Traceability at all steps, from invoice issuance through collection
- Inclusion of cross-border invoices
- Replaces post audit or near-realtime systems with real-time models
- Extends to inventory reporting
- Links to the physical supply chain
- Evolves current eReporting schemes into advanced e-invoicing clearance systems
- → OpenText Active Invoices with Compliance
- ⇒ OpenText Active Orders
- → elnvoicing Explained ebook
- ☑ OpenText Active Invoicewith Compliance –Click Tour

#### Meeting elnvoicing obligations in a rapidly changing world

The increase in European mandates is just another example of the rapid uptake of elnvoicing by many countries and regions around the world. Complying with global e-invoicing regulations is an increasingly complex process.

When working with trading partners around the world, whether in Europe, Asia or Latin America, adopting e-invoicing processes will reduce risk. However, every country processes e-invoice differently, from applying different levels of Value Added Tax (VAT), to a variety of invoice archive requirements, and applying digital signatures. Businesses are faced with different platforms, different data schemas and different information requirements in each jurisdiction.

Managing the changing regulatory environment is extremely difficult to achieve without deploying an enterprise elnvoicing enablement and compliance solution.

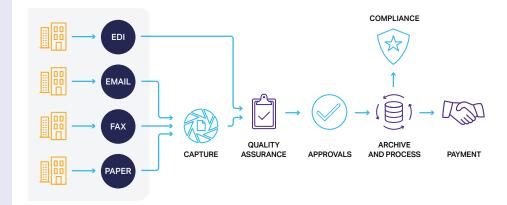
## Why work with OpenText to ensure global elnvoicing compliance?

OpenText operates the world's largest B2B network connecting over 1 million companies worldwide and handling over 26 billion transactions every year.

OpenText Active Invoices with Compliance (AIC) is a cloud-based electronic invoicing compliance solution that ensures you are constantly up-to-date with all the B2B and B2G regulations in over 45 countries worldwide for your Order-to-Cash (O2C) or your Procure-to-Pay (P2P) needs. It is also a certified PEPPOL Access Point, available in any participating country.

In addition to harnessing the power of the network, OpenText Active Orders enables you to automate your entire P2P process with a partner enablement solution that provides a smooth and secure exchange of elnvoices.

All this is backed by a managed services team that gives you access to elnvoicing experts in all the major trading regions.



#### **About OpenText**

OpenText, The Information Company, enables organizations to gain insight through market leading information management solutions, on-premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTEX) visit: opentext.com.

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